# NATIONAL BROKERS LIMITED

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## TEA MARKET REPORT - Sale 38 held on Monday 27th January, 2025

CTC LEAF: 63,400 packages of tea on offer met with less demand.

**BROKENS**: Good liquoring Brokens met with a fairly good market and were firm to slightly easier. All other varieties continued to meet with less demand and were easier over last with more withdrawals. BLF teas continued to meet with a selective market with heavier withdrawals.

**FANNINGS**: A few good liquoring Fannings met with a fairly good demand and these sold around last levels in line with quality. All other categories met with less demand at easier rates and witnessed heavy withdrawals. BLF teas continued to meet with a selective market with heavier withdrawals.

**DUST:** 13,057 packages of tea on offer met with quite a good demand. Good liquoring Dusts met with a good demand and sold around last levels. Mediums sold at easier

Garden

Th

Category - CTC

rates by Tk.5/- to Tk.8/- closely following quality. Plain/BLF Dusts met with fair demand with less withdrawals than last. Blenders lent strong support with fair interest from the Loose tea buyers.

**COMMENTS:** The few good liquoring varieties on offer met with a fairly good demand but all others met with less demand and were easier. These also witnessed heavier withdrawals. Blenders were the mainstay of the market with very selective demand from the Loose tea buyers.

Good liquoring Dusts sold well.

Our Catalogue: (Sale 38) Avg : Tk 197.65, Sold 49.36% , (Sale 37) Avg : Tk 196.89, Sold 55.64%

#### **Quotations** – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	225-235	230-240	Best	225-235	225-240	PD	190-291	200-285
Good	205-210	205-215	Good	205-215	215-220	RD	160-285	160-287
Medium	175-190	180-190	Medium	175-190	180-190	D	160-280	160-278
Plain	160-170	160-170	Plain	160-170	160-170	CD	161-264	163-261
BLF	160-162	160-162	BLF	160-162	160-162	BLF	160-170	160-168

Exchange Rates 27<sup>th</sup> January, 2025 Sterling Pound 150.8344 Dollar: Tk. 121.0000

 Top Prices – This Week

 Grade
 Package
 Price
 Buyer(s)

 GBOP
 20
 286/ TK

Brokens	*Amrail	GBOP	20	286/-	TK
Fannings	*Amrail	PF	30	256/-	Meghna/Ispahani
Clonal Brokens	Amtali	GBOP(S)TV1	10	405/-	GT
Clonal Fannings	Amtali	OF(S)BT2	10	336/-	PA
RD/PD (incl.Clone)	*Amrail	PD	10	291/-	AKT
D (incl.Clone)	Daragaon	D	20	280/-	TK
CD (incl.Clone)	Kedarpur	CD(BT1)	5	332/-	GP

<sup>\*</sup> Above price(s) realised in our catalogue

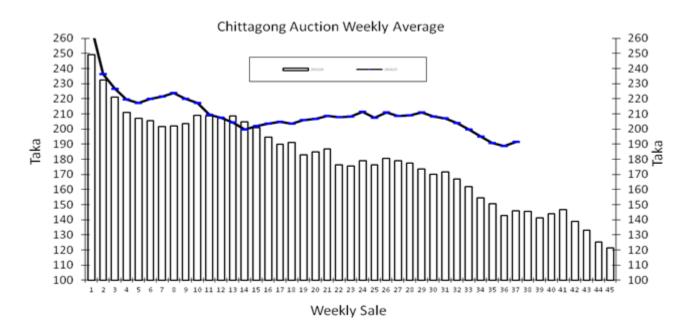
# Offerings

his Sale (Sale 38)	Next Sale (Sale 39)
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	Season 2024-25		Season 2023-24		Seaso	Season 2024-25		023-24
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	63,400	3,163,660.0	67,306	3,358,569.4	64,051	3,196,144.9	55,535	2,771,196
Dust	13,057	651,544.3	16,617	829,188.30	11,869	592,263.1	17,045	850,545
Total	76,457	3,815,204.3	83,923	4,187,757.70	75,920	3,788,408.0	72,580	3,621,742

Chittagong Auction Average - Sale 37

(Season 2024/25): Tk 191.63 & (Season 2023/24): Tk 145.82 & (Season 2022/23) :Tk 192.20



100%

207.80

-3,765,723.1

23.28

#### Quantities of Teas Sold & Average Prices Realised

For the Sale Up-to-Date Sale Season 2023/24 Season 2024/25 Season 2023/24 Season 2024/25 (+/-) Season 2023/24 Category Otv. (Kg) Taka Qty. (Kg) Taka Otv. (Kg) (%) Taka Otv. (Kg) (%) Taka Otv. (Kg) Taka CTC LEAF 1,784,645.8 140.45 1,571,374.8 189.46 48,660,093.3 77.5% 179.11 55,199,607.0 79.45% 205.01 6,539,513.7 25.90 CTC DUST 20.28% -672,511.7 14.86 411,650.3 170.01 486,548.8 206.22 15,022,497.2 22.5% 206,48 14,349,985.5 221.34 Sub-Total 99.73% -4,132,998.0 23.70 2,196,296.1 145.99 2,057,923.6 193.42 73,682,590.5 184.68 208.38 69,549,592.5 Orthodox 0.0 0.00 337.3 0.00% -161.7 256.55 0.00 499.0 850.00 1,106.55 0.0 0.0% Total 99.73% 4,133,159.7 23.70 2,196,296.1 2,057,923.6 145.99 193.42 73,683,089.5 99.9% 184.68 69,549,929.9 208.38 Green Tea 88.3 487.61 0.0 0.00 3,825.3 0.0% 784.87 0.00% 661.44 9,252.6 -123,43 13,077.9 Olong Tea 0.0 0.00 0.0 0.00 7.0 0.0% 1,250.00 0.0 0.00% 0.00 -7.0 -1,250.00 Yellow Tea 0.00% 28.6 0.0 0.00 0.0 0.00 0.0% 1,228.71 -21.29 20.5 1,250.00 49.1 99.74% -4,123,885.5 Total 2,196,384.4 146.00 2,057,923.6 193.42 73,686,942.3 99.9% 184.71 69,563,056.9 208.47 23.76 3,648.5 0.26% 9.67 Other (s) 37.00 60,310.0 130.47 213,746.5 0.1% 116.81 126.48 358,162.4 571,908.9

### **Buyer Purchase Analysis**

73,900,688.8

191.63

		For the	Sale				Up-to-Da	ate Sale				
	Season 202	3/24	Season 2024	4/25	Sea	son 2023/24		Seaso	on 2024/25		(+/-) Season 2023	3/24
Buyer	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	12,468.5	66.96	0.0	0.00	116,814.0	0.02%	85.92	14,235.5	0.27%	221.18	-102,578.5	135.26
Internal	2,187,564.4	146.27	2,118,233.6	191.63	73,783,874.8	99.98%	184.68	70,120,730.3	99.73%	207.80	-3,663,144.6	23.12
Grand Total	2,200,032.9	145.82	2.118.233.6	191.63	73,900,688.8	100%	184.52	70.134.965.8	100%	207.80	-3,765,723.1	23.28

100.0%

184.52

70.134.965.8

#### Crop of Major Tea Producing & Exporting Countries

			For the Month	Up to Month					
Country	Month	2022	2023	2024	(+/-) 2023	2022	2023	2024	(+/-) 2023
Bangladesh	October	11.38	14.59	14.92	0.3	75.21	83.58	76.67	-6.91
North India	October	141.9	169.25	174.38	5.1	950.9	981.32	923.4	-57.88
South India	October	18.8	19.01	24.22	5.2	194.4	197.18	188.7	-8.51
All India	October	160.7	188.26	198.60	10.3	1145.3	1178.5	1112.1	-66.40
Sri Lanka	October	18.6	23.03	21.49	-1 <mark>.</mark> 5	211.4	216.4	217.71	1.27
Kenya	Auguest	35.9	45.57	38.62	-7.0	340.1	363.9	402.75	38.84

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

### **OTHER MARKETS**

## SILIGURI SALE 04- 21st JANUARY, 2025

G.Total

2,200,032.9

145.82

2,118,233.6

Good demand with levels irregular and at times easier. DUST: Follow the same trend. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	208-318	203-307	220-266
Medium/ Better Medium	179-203	174-197	174-214
Common / BLF	133-174	133-168	139-168

## COONOOR SALE 04- 24th JANUARY, 2025

DEMAND: - Good demand. MARKET: - The total CTC leaf teas sold this week was 95.77% (1290933.373kgs) of the total offering of 1347982.41Kgs. BEST:- All grades continued to meet with good demand with irregular prices closely following both quality and competition. Regional packeteers along with local buyers continued to be active. GOOD: - Limited larger Broken on offering sold at previous week's levels, whilst the remaining grades fetched easier prices following selective demand from all sections of trade. Regional packeteers, upcountry buyers were selective along combined with less participation from the major blenders. BETTER MEDIUM: - Prices at the lower end of this category remained barely steady, whilst the top end of this segment eased by Rs 1-5 across the range of grades on offer. Very selective buying was witnessed from the major blenders and other internal buyers. MEDIUM & PLAINERS:- All sorts in this category sold at barely steady to easier prices. Exporters were active on the larger and select medium broken and fairly active on the other grades. Major blenders and select internal buyers were selective but a marginal surge in demand from the upcountry buyers were witnessed. BUYING PATTERN: - The major blenders reduced their purchases compared to previous weeks and their off take was only 46.81% of the total CTC leaf sold.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	214-232	177-197	139-157	127-138	120-125
Medium Brokens	208-279	160-185	146-157	137-146	132-135
Smaller Brokens	222-266	185-208	147-154	137-147	132-135
Fannings	215-244	169-198	148-166	137-147	127-135

# MOMBASA SALE 03- 20<sup>th</sup> /21<sup>st</sup> JANUARY, 2025

There was good general demand for the 175,378 packages (11,841,043.00 kilos) available in the market with 22.32% remaining unsold.

CTC QUOTATIONS	BP1 – (USC/kg)	PF1 – (USC/kg)	PD – (USC/kg)	D1 – (USC/kg)
Best	300 - 498	331 – 426	332 - 408	322 - 357
Good	309 - 438	305 - 355	324 - 350	292 – 332
Good Medium	250 – 361	312 - 343	306 - 344	290 – 333
Medium (KTDA)	160 – 296	140 - 293	140 - 314	129 – 296
Medium (Plantations)	190 – 286	154 - 248	185 - 286	189 – 234
Lower Medium	134 - 234	137 – 182	123 - 199	121 – 187
Plainer	108 - 172	077 – 136	094 - 152	091 - 144